



IP Unity Glenayre plays key role in bringing mobile video to Indonesia

XL leads the way in South East Asia with most advanced video applications

3GSM WORLD CONGRESS, BARCELONA, Spain, February 12, 2007 – IP Unity Glenayre, Inc., the new leader in delivering carrier-grade messaging and multimedia solutions over IP, TDM and enterprise networks, announced today that it is playing a key role in bringing mobile video services to South East Asia. The company's Versera Intelligent Communications Environment (Versera ICE™) is enabling new mobile video applications on "The First with the Widest & Fastest 3G Network in Indonesia", which was launched in September 2006 by leading mobile operator PT Excelcomindo Pratama Tbk. (XL).

With this new service launch, XL's 10 million subscribers will have access to a range of advanced mobile video applications. IP Unity Glenayre, working with its partners Dilithium and Polycom, along with the local support of PT Asia Quattro Net (AQN) and Inphosoft, is powering this launch, with its industry leading Versera Video Solutions.

One of the most interesting mobile video applications is the XL Video Portal. Based on Versera Video Portal®, XL subscribers experience a highly interactive video interface that enables them to quickly and easily search through a wide selection of content, and seamlessly view the desired media, before even having the ability to purchase the content in certain cases. The Versera Video Portal is designed to rapidly adapt to ever-changing content and support integrated advertising as IP Unity Glenayre customers move to sponsor-based engagements.

"XL's success has been built by delivering the most advanced technology to its subscribers; today's mobile video network brings the very latest technology to millions of people across Indonesia," said I Made Harta Wijaya, VP of Value Added Services at XL. "To deploy an advanced network of this scale, we needed a trusted partner with proven technology. IP Unity Glenayre has delivered on its promises, and our subscriber base is now seeing what mobile video can offer them."

Bruce Bales, President of IP Unity Glenayre, commented, "Many operators have launched 3G networks, but few offer such advanced video applications. XL is leading the way in Indonesia by pioneering the very latest video technology. By introducing video solutions, XL can apply new and effective methods for generating higher ARPU while widening its range of offerings to 3G end users."

Dilithium Networks is supporting the network with its DTG 2000 multimedia gateway: a key component in enabling XL to build next-generation converged voice-video networks. Polycom is providing advanced video conferencing capabilities.

IP Unity Glenayre's Versera ICE is one of the telecommunications industry's first true next-generation messaging solutions: it enables the deployment of multiple applications on a single, open platform while providing carrier-grade quality for both circuit-switched and IP networks. It is also compatible with IP Multimedia Subsystem (IMS), enabling operators to plan for convergence and future applications.

Headquartered in Atlanta, GA, USA, IP Unity Glenayre Messaging also has offices in Singapore, Milpitas, Bangalore Hong Kong and Shanghai, as well as South America, Africa, Europe and the Middle East.

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About IP Unity Glenayre

IP Unity Glenayre is the leader in delivering carrier-grade messaging and multimedia solutions over IP, TDM and enterprise networks. The company's unified communications framework brings together messaging services and rich media distribution to users across disparate networks and devices. IP Unity Glenayre offers one of the industry's broadest portfolios of applications, including voicemail, unified messaging, conferencing, SMS, MMS, text to speech, speech recognition, fax, IVR voice portal, color ringback tones, prepaid billing, video portal, video conferencing, videomail and video gaming, all built using open standards based technologies such as VoiceXML.

IP Unity Glenayre's comprehensive multiservice solutions are deployed globally, over best-of-breed media servers and application servers and across traditional and all-IP broadband wireless, wireline and FMC networks. For more information, go to www.ipunity-glenayre.com.

About XL

XL, a subsidiary of Telekom Malaysia, is one of the leading telecommunication companies in Indonesia. XL started its commercial operations on 8 October 1996. Currently XL provides Consumer Solutions by providing dual band cellular networks through pre-paid cards jempol and bebas and post-paid card Xplor. Meanwhile, the Business Solutions unit of XL is a provider of leased line, broadband and IP (Internet Protocol)-based corporate solutions. In 2005, TM became the controlling shareholders with 59.7% equity stake in XL. For more information, go to www.xl.co.id

About Dilithium Networks

Dilithium Networks is the global leader in converged video solutions for the mobile, broadband and internet markets. Dilithium pioneered 3G video communications and our technologies are deployed by the major network operators and equipment providers. For more information, visit www.dilithiumnetworks.com.

About Polycom

Polycom Inc. (NASDAQ: PLCM) is the worldwide leader in unified collaborative communications (UCC) that maximize the efficiency and productivity of people and organizations by integrating the broadest array of video, voice, data and Web solutions to deliver the ultimate communications experience. Polycom's high-quality, standards-based conferencing and collaboration solutions are easy to deploy and manage, as well as intuitive to use. Supported by an open architecture, they integrate seamlessly with leading telephony and presence-based networks. With its market-driving technologies, best-in-class products, alliance partnerships and world-class service. Polycom is the smart choice for organizations seeking proven solutions and a competitive advantage in real-time communications and collaboration. For more information, visit the Polycom Web site at www.polycom.com.

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